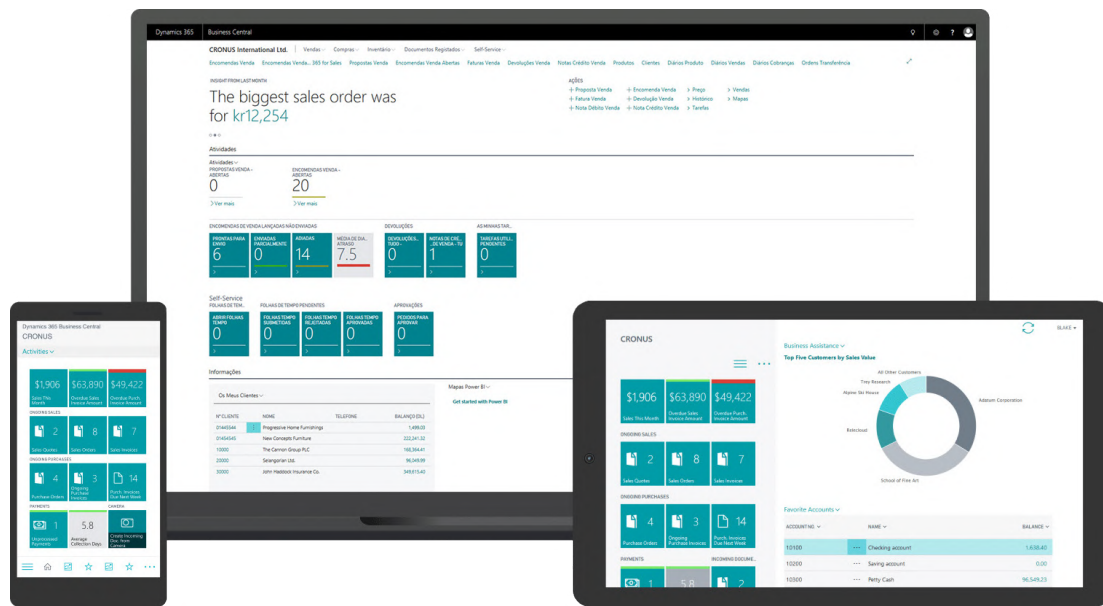# DYNAMICS 365 BUSINESS CENTRAL

Your business fully integrated
and connected to the Cloud

Hydra iT

TECNOLOGIAS DE INFORMAÇÃO
E CONTEÚDOS, LDA

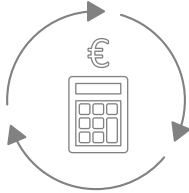# DYNAMICS 365 BUSINESS CENTRAL

Microsoft Dynamics 365 Business Central is a business management solution that helps companies connect financial, sales, services and operations to simplify business processes, improve interactions with customers and help make better decisions.

The solution combines several systems in a single application:

- **Increase efficiency** with automated tasks and workflows, fully integrated with Office applications (such as Outlook, Word, Excel, SharePoint, Teams, etc.).

- **Comprehensive view of the business**, with a unique solution that provides all important information, at any time.

- **Flexible deployment:** in the cloud (Cloud), locally (On-premise) or in hybrid environments, with access from Windows, Android or iOS devices.
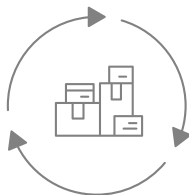
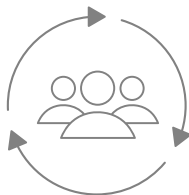# Complete business management solution that helps you work faster and more efficiently

Financial Management and Accounting

- Connect accounting data, sales, purchases, inventory and customer interactions to get a complete view of your company. Get real-time financial performance charts with Power BI dashboards;
- Simplify receivable and payable bills, automatically reconcile the bills in order to close and report quickly and accurately while maintaining the information in compliance;
- Sharpen financial forecasts by modeling and analyzing data in various dimensions. Customize reports by using Microsoft Excel integration.
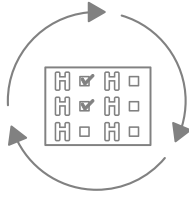
Logistics and Stock Management

- Automate and protect your supply chain. Use built-in intelligence to predict when and what to replenish, with stock levels that are dynamically updated;
- Keep the right amount of stock, automatically calculating stock levels, delivery times and replacement points;
- Maximize your profit margins. Get recommendations on when to make payments to benefit from discounts or avoid overdue fines. Avoid unnecessary or fraudulent purchases by using approval workflows.

Customer Management

- Track all interactions with Leads and Customers. Get guidance on the best opportunities throughout the sales cycle;
- Increase productivity. Speed up the closing process, act quickly on queries, manage service requests and process payments - all from Outlook;
- Deliver exceptional service. Get a comprehensive overview of service tasks, work in progress, and skills to allocate resources and accelerate case resolution.
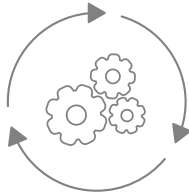
DYNAMICS 365 BUSINESS CENTRAL

Project Management

- Create, manage and track Customers' projects using time sheets, along with advanced costing and reporting capabilities. Control budgets to ensure project profitability;
- Manage resources by planning capacities and sales. Track the invoicing of Customers in relation to the planned costs of orders and quotations;
- Analyze project performance and make effective decisions with real-time insights about the project status, profitability, and resource utilization metrics.

Human Resources Management

- Improve the capabilities of your workforce;
- Optimize the management of human resources by organizing and controlling information about your employees;
- Make a communication portal available to all employees.
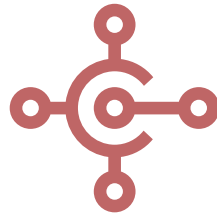
Management and Operational Control

- Use sales forecasts and expected stock failures to automatically generate production plans and create purchase orders;
- Get an integrated view of the inventory for efficient order fulfillment. Track all item transactions and movements by configuring positions based on the warehouse layout and the dimensions of the storage units;
- Calculate and optimize production capacity and resources to improve production planning and fulfill Customers' orders.

Personal Data Management

- Protect your data and ensure compliance with the General Data Protection Regulation (GDPR);
- Respect the privacy of your Customers, using integrated methodologies of privacy by project and privacy by default;
- Grant and restrict access to personal data at various levels and activate audit logs to ensure security and accountability;
- Protect all data from unauthorized access with automatic encryption from Microsoft data centers.

With Microsoft Dynamics 365 Business Central you can:

- Centralize all business information in a single system
- Analyze and report information in real time
- Optimize stock management
- Deliver value at each point of contact with the Customer
- Increase productivity
- Keep projects on time and on budget
- Plan accurately
- Analyze the teams and departments performance
- Improve internal operations and streamline processes
- Control the security of all information
- Comply with the General Data Protection Regulation (GDPR), respecting data privacy
- Promote collaborative work
- Facilitate communication and information flow between departments

GROW YOUR BUSINESS TODAY!

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www.hydra.pt | infogeral@hydra.pt

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Gold Cloud Productivity
Gold Small and Midmarket Cloud Solutions
Silver Application Development
Silver Cloud Platform
Microsoft